

APPENDIX C PRICING INDEX
DIR-TSO-3636
FUTURE COM, LTD

Software Description	DIR Discount % off MSRP
Barracuda	11.25%
Barracuda Support	10.75%
Compuware	20.00%
Compuware Support	0.00%
Extrahop	15.00%
Extrahop Support	3.00%
Forescout	30.00%
Forescout Support	10.50%
Fortinet	25.00%
Fortinet Support	20.00%
Gigamon	10.00%
Gigamon Support	8.00%
Imperva	15.00%
Imperva Support	5.00%
Infoblox	25.00%
Infoblox Support	5.00%
McAfee P+ SKUS - % off MSRP of 1 unit	68.50%
McAfee Support - P+ SKUS - % off MSRP of 1 unit	68.50%
Riverbed	35.50%
Riverbed Support	6.75%
ScaleArc	10.00%
ScaleArc Support	5.00%
SecureAuth	12.00%
SecureAuth Support	5.00%
Related Services Description	DIR Discount % off MSRP
Installation	20.00%
Training	20.00%
Knowledge Transfer	20.00%

Important Note: Vendor's quote to DIR customers shall include the DIR
The fee will be added after the discount is applied to the MSRP.